

# Dangling the Linux Carrot

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Sometimes the direct sell method isn't the best way to close the deal. How do you think the whole "play hard to get" thing got traction throughout the years? That method is successful in any number of applications. And really, I wasn't wearing my Linux Advocacy hat that evening? I was just a guy relaxing after a day's work.

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## Links:

[1] <http://www.tuxmachines.org/taxonomy/term/63>

[2] [http://fossforce.com/2014/08/dangling-the-linux-carrot/?utm\\_source=rss&utm\\_medium=rss&utm\\_campaign=dangling-the-linux-carrot](http://fossforce.com/2014/08/dangling-the-linux-carrot/?utm_source=rss&utm_medium=rss&utm_campaign=dangling-the-linux-carrot)